# Trusted Partner with Unique Insights



# **ANV U.S. Transactional Risk Insurance**

ANV is a Managing General Agent (MGA) that underwrites on behalf of insurers comprised of Lloyd's Syndicates as well as company market capacity from the AmTrust Group.

Our Representation and Warranties product provides companies protection against losses related to mergers and acquisitions resulting from unknown breaches or inaccuracies in seller representations and warranties. The coverages are available for both buyer-side and seller-side products and are critical in structuring transactions and mitigating the associated financial risks.

# **ANV Representations & Warranties Insurance Advantages:**

## **Buyer Risk Management**

 Buyers purchase representations and warranties insurance to mitigate risks associated with inaccuracies in the seller's representations and protect themselves financially.

### **Protects Sellers**

· Sellers can use this insurance to limit post-closure liabilities, making their position more attractive to potential buyers.

### **Facilitates Mergers and Acquisitions**

• The insurance can enhance negotiations by protecting the buyer against financial losses resulting from inaccuracies in the seller's representations.

### **Breach Coverage**

• The insurance provides coverage for breaches of representations and warranties, ensuring financial protection in case of post-closing disputes.

### **Accelerated Resolution**

• In the event of a breach, this insurance can expedite the resolution process, minimizing disruption to the business.

# **Cost Efficiency**

• Instead of holding back a portion of the purchase price in escrow for indemnification purposes, buyers can use insurance as a more cost-effective risk management tool.

### Protects Investment

• The coverage safeguards the buyer's investment by transferring certain risks to the policy, giving assurance against unforeseen financial losses.

# **Who Purchases Representations & Warranties Insurance:**

# **Private Equity Firms**

· Private equity buyers use representations and warranties insurance to protect their investments in acquisition transactions.

### **Strategic Corporate Buyers**

• Companies acquiring other businesses purchase this insurance to reduce risks associated with potential misrepresentations or breaches by the seller.

# Institutional Investors

Institutional investors involved in mergers and acquisitions opt for representations and warranties insurance to safeguard their interests in deals.

### **Family Offices**

Family offices engaging in transactions where warranties and representations are crucial choose to buy insurance for added protection.

# **Venture Capitalists**

• Venture capitalists acquiring companies or assets utilize this insurance to manage risks and ensure a smoother transaction process.

# **High-Net-Worth Individuals**

• Individuals with substantial wealth involved in acquisitions or business transactions benefit from representations and warranties insurance.

### **Buyers in Competitive Markets**

• Buyers operating in highly competitive markets buy this insurance to stand out, enhance deal terms, and streamline the transaction process.

# LET'S TALK. FOR MORE INFORMATION, CONTACT:



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Acta Non Verba. Actions Not Words

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